



# Brightree and VGM Fulfillment deliver resupply success



After implementation, we increased items per order by

42%

and our overall revenue has increased by

46%

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#### **Jason Greenwood**

Senior Medical Equipment Manager, SSM Health at Home Running your own fulfillment operation isn't easy. It takes space, staff, cash flow, and constant management. That's why Brightree and VGM Fulfillment have teamed up. Together, we deliver a smarter, simpler resupply solution that keeps patients engaged\* and providers profitable.\*\*

## 5 ways we deliver resupply success

#### Streamlined operations

Automated workflows help to cut errors, delays, and manual busywork. The result can be more orders and increased revenue.

#### Improved accuracy

A robust infrastructure means higher order fill-rates with fewer mistakes, keeping patients satisfied and exceeding expectations.

### **Staff support**

VGM Fulfillment handles the picking, packing, and shipping. That means your team can focus more on patients and less on logistics.

#### Cash flow relief

No need to tie up money in a warehouse full of inventory. With our complete fulfillment solution, resupply revenue is on autopilot.

#### **Engaged patients**

Easy digital ordering and on-time deliveries keep therapy consistent and revenue flowing.

With Brightree and VGM Fulfillment, resupply just works. You get the tech and infrastructure of a reliable fulfillment enterprise. All without the overhead.

**Ready to simplify resupply and keep patients engaged? Let's talk.** Contact your VGM sales rep or email bt-vgmsales@brightree.com to get started. Visit brightree.com to learn more.

<sup>\*</sup>Studies show that patients that resupply more often are more likely to stay compliant https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7917762/

<sup>\*\*</sup>Even with the resupply solution fully implemented, providers still do not fulfill near total permitted resupply by CMS for various reasons.