CMS-1828-F Final Rule Competitive Bidding Program and other Provisions 12/3/25



CMS-1828-F

Changes to CBP – What we know

- New product categories
- Payment category change for Continuous Glucose Monitors (CGM) class II & Insulin Pumps
- Allows reduction of required contracts per product category
- Method to Set Single Payment Amount (SPA) Rates
- Lead item methodology
- Method to set bid ceilings
- Requirements to submit a bid (\$50K surety bond per CBA, credit report)
- Bid submission consolidated into one platform
- Program Timeline
- New Remote Item Delivery (RID) CBP
- RID CBP product categories for next round
- Expected timeframe for DMEPOS DBP product categories
- Six-month transition period to switch to contracted supplier



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What we do not yet know

- If there will be any additional products added besides what is listed
- Ratios for non-lead item reimbursement
- Lead-item product for each category
- Exact number of contracts to be awarded per product category
- RID CBP national or regional



New Product Categories

- CGMs class II & Insulin Pumps
- Ostomy supplies
- Urological supplies
- Hydrophilic urinary catheters
- OTS Upper extremity braces

*All new products included in RID CBP along with off-the-shelf orthotic back and knee braces



Change to CGM and Insulin Pump Payment Category

- Payment category changed from Inexpensive and/or Routinely Purchased (IRP) to Frequent and Substantial Servicing (FSS)
 - Continuous monthly payment
 - Bid based on bundled rate for the CGM receiver, supplies and accessories



Remote Item Delivery CBP

Creates a Remote Item Delivery (RID) CBP

- Items may be shipped or delivered to patient's home, or the item could be picked up locally at a contracted supplier
- Bid categories will include CGM, insulin pumps, ostomy, urological, hydrophilic urinary catheters, and OTS upper extremity, back, and knee bracing

What does this mean?

- National versus regional program TBD
- Previously there were 500-1000+ suppliers who were able to provide products to Medicare patients across the country – for any item included in the RID CBP
- Could be as few as 5-10 providers in the country who would win bids for a given category



SPA Calculation & Bid Ceiling

Bid Ceiling

- Round 2021 utilized the unadjusted fee schedule as bid ceiling
- Next round:
 - Lead-item products previously included (e.g. knee and back braces)
 - Lesser of 110% of previous SPA or 2015 fee schedule; and
 - Most recent SPA plus CPI-U increases plus 10% for items where it has been greater than 1 year since the SPA was bid in a prior CBP
 - Items bid for the first time
 - The then current fee schedule (e.g. the fee schedule at the time bidding opens)

SPA Calculation

Changes from maximum winning bid to 75th percentile of winning bids



Reduces Required Number of Contracts Awarded

Product Categories Bid Previously

- CMS will announce the number of contracts to be awarded per category
- No more than 75% of the total number of contract suppliers that furnished the lead item in previous rounds rounded down to nearest whole number

New Bid Product Categories

- Number of contracts will be 125% of the suppliers that filled at least 3% of the total utilization of the lead item in the product category and CBA during most recent calendar year prior to bidding
 - e.g. 8 suppliers furnished 3% of services for a code: 8 x 125% results in an additional 10 suppliers

Reduces Number of Required Providers

Gives CMS discretion to proceed with no less than 2 contract award winner per
 CBA category - Previously required a minimum of 5 providers



CMS-1828-F Final Rule Timeline

- December 2025 CMS begins pre-bidding awareness program
- Late spring/early summer 2026
 - CMS to announce specific dates for registration and bidding
 - Announce lead items for DMEPOS CBP product categories and number of contracts to be awarded
 - Begin bidder education program
- Late Summer/early fall 2026 bidder registration period begins and bid window opens
- Late Summer/early fall 2027 Contracts awarded and SPAs announced
- No Later than January 2028 Contracts and SPAs are in effect, 6-month transition period begins for beneficiaries to switch to contracted suppliers

Source: CMS Fact Sheet



CMS-1828-F Final Rule Transition

Non-contracted supplier to a contracted supplier

- During the initial 3-month contract period, contracted suppliers should obtain medical necessity documentation from noncontracted supplier
- If not successful, the contracted supplier has 6-months to obtain new orders and medical necessity documentation
- 6-month grace period does not apply to OTS braces



CMS-1828-F Final Rule Other Provisions



Other Provisions in Proposed Rule

Accreditation

Require annual surveys and reaccreditation instead of every three years

Revises provider enrollment provisions

- Expands retroactive PTAN revocation authority
- Expands stay of enrollment reasons
- Modifies grounds for denial, revocation, or deactivation

Creates Prior Authorization Exemption Program

- Exemption of prior authorization for certain DMEPOS products for suppliers that reach an affirmation threshold of 90%
- Suppliers can decline to participate if so choose



Next round preparedness

- Review Accreditation and Enrollment Compliance
- Scenario Planning and Financial Modeling
- Strengthen Operational Efficiency
- Stay informed through VGM updates and CMS education



Final Rule & CBP Resources

Final Rule CMS-1928-F <u>2025-21767.pdf</u>

CMS Fact Sheet <u>Durable Medical Equipment</u>, <u>Prosthetics</u>, <u>Orthotics</u>, <u>and Supplies</u> <u>Competitive Bidding Program – Updates and Important Information | CMS</u>

VGM Competitive Bid Resource Website Competitive Bidding | VGM & Associates

van Halem Group van Halem Group - Competitive Bidding Program

VGM Professional Services Professional Services VGM & Associates

CBIC Website <u>www.dmecompetitivebid.com</u>

Medicare Competitive Bid Guide https://www.medicare.gov/sites/default/files/2022-02/11461-DMEPOS-Competitive-Bidding-Program-Guide.pdf

Medicare Competitive Bidding Website https://www.cms.gov/medicare/payment/fee-schedules/dmepos competitive-bidding

VGM Government Relations Website https://www.vgm.com/services/government-relations/news/



THANK YOU!

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