



THE ONLY TELEMEDICINE PLATFORM
DESIGNED FOR THE HME INDUSTRY

Providing the ability to connect with patients in the home via HIPAA compliant telemedicine video calls during the COVID-19 crisis & beyond.

- Nexus Clinical Assessments
- Ventilator Assessments
- Remote Set-Up of CPAPs
- Integrated with Encore G Suite to provide HIPAA/HITRUST/SOC2 Security
- Powered by Google Meet for Healthcare
- PC & iOS/Android applications
- Step-by-step instructions to guide patient set-up & RT call management
- Able to see scheduled appointments in Meet App
- Call analytics & documentation

WHY COMBINE NEXUS TELEMED WITH
NEXUS SOFTWARE FOR ALL PATIENTS?

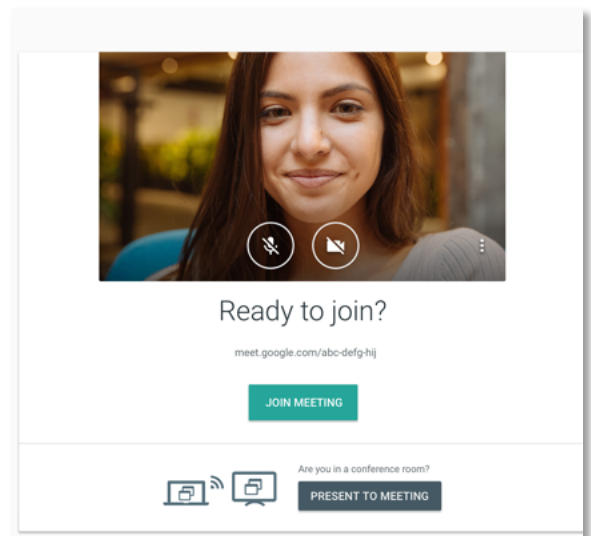
- If you have a requirement to document equipment set-up & patient home environment
- If you have a requirement to document that you collected clinical data
- Avoid paper forms that are too time consuming to database or review later
- Update patient status, plan of care, as well as patient & population reporting

NEXUS *powered by Encore Health Care*
104A West Court Square
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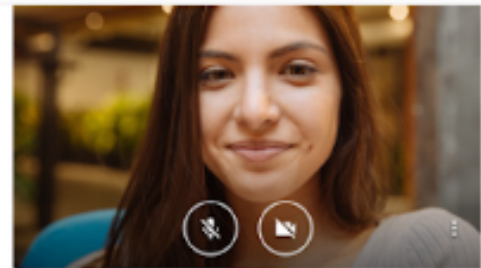


Introducing Google Meet for Healthcare
Telemedicine Solution to complement Nexus.





Introducing Nexus Telemed Powered by Google Meet telemedicine



Ready to join?

meet.google.com/abc-defg-hj

JOIN MEETING

Are you in a conference room?

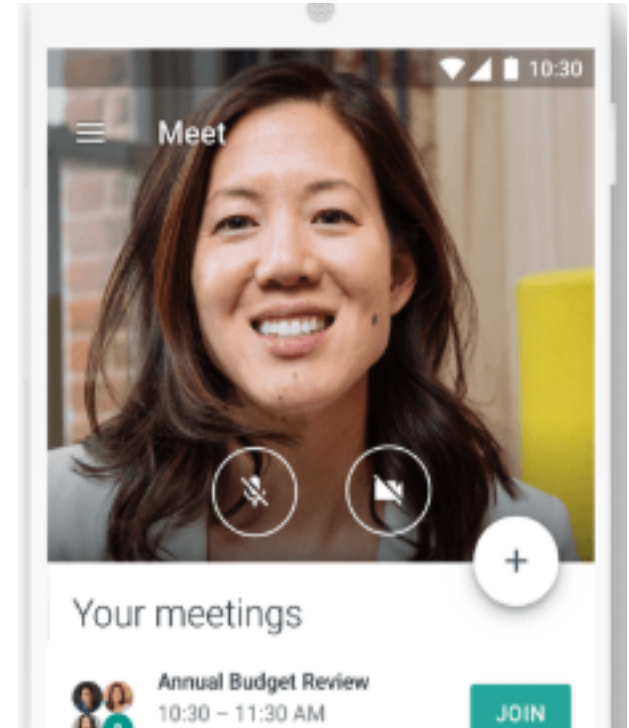


PRESENT TO MEETING

Expand Home Assessments into Video Visits:

Telemedicine capability safely reaches patients to document equipment mgt, changes in symptoms and multiple plan of care touchpoints

- Integrated with Encore G Suite to provide HIPAA/HiTrust/Soc2 security
- Powered by Google Meet for Healthcare
- PC & iOS/Android applications
- Step by step instructions to guide patient set up & RT call management
- Able to see appointment calendar in Meet App
- Waiting room helps organize patients + Add Phys consult
- Call analytics & documentation in Nexus & Tableau



Nexus Outcomes are driven by *Respiratory* protocols:

- **Respiratory Focus:** clinical outcomes vs. equipment instruction, one home contact
- **Patient Engagement:** motivation goals, multiple visits & touchpoints, self mgt skills
- **Accomplishment vs. assessments:** goal driven plan of care, clinical metrics
- **Close the Loop:** Phys appointments, lower admissions, increase satisfaction, population reporting quantifies value



Incorporates Telemedicine visits and IVR calls into home protocols- all documented in Nexus!



Combine Nexus Documentation & Telemed Touchpoint

The screenshot shows the Nexus Home Silver interface. At the top, there's a navigation bar with 'nexus HOME SILVER' logo, 'Facilities', 'Patients', 'Inbox' (with a red notification badge), 'Dan Easley', and 'Support'. Below this, the patient name 'Pete Moss' is displayed with a '3 / D' indicator. The main section is titled '+ DELIVER ASSESSMENTS'. Below the title, there's a breadcrumb trail: 'Patients / Pete Moss / Deliver Assessments'. A table lists three assessment types:

Assessment Type	Start Date	End Date	Count	Actions
Bronchiectasis & Airway Clearance	03/30/2020	03/30/2020	1	+ Deliver Assessment View Reports
Care Follow Up	03/30/2020	03/30/2020	1	+ Deliver Assessment View Reports
CAT Assessment	10/03/2019	02/07/2020	3	+ Deliver Assessment View Reports

VENT AND AIRWAY MANAGEMENT NONINVASIVE ASSESSMENT

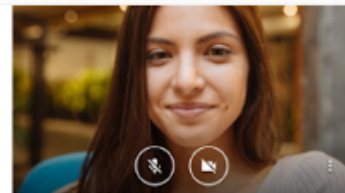
[Patients](#) / [Pete Moss](#) / [Deliver Assessments](#) / [Vent and Airway Management](#)

[Visit the knowledge-base](#) for additional information on this assessment

Select Assessment Date to Pre-load Values:

Patient Encounter Type?
What type of visit is this assessment?

- In home visit
- Telemedicine Video/Audio call
- Audio call only



Ready to join?

meet.google.com/abc-defg-hij

[JOIN MEETING](#)

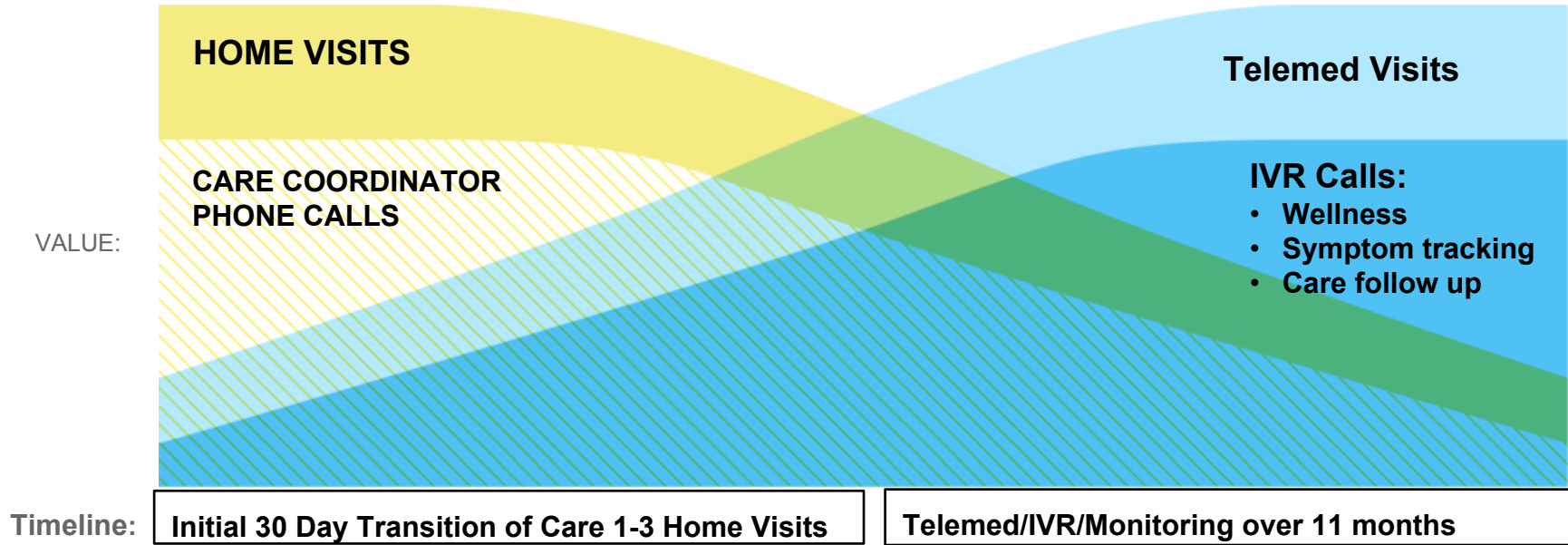


Are you in a conference room?

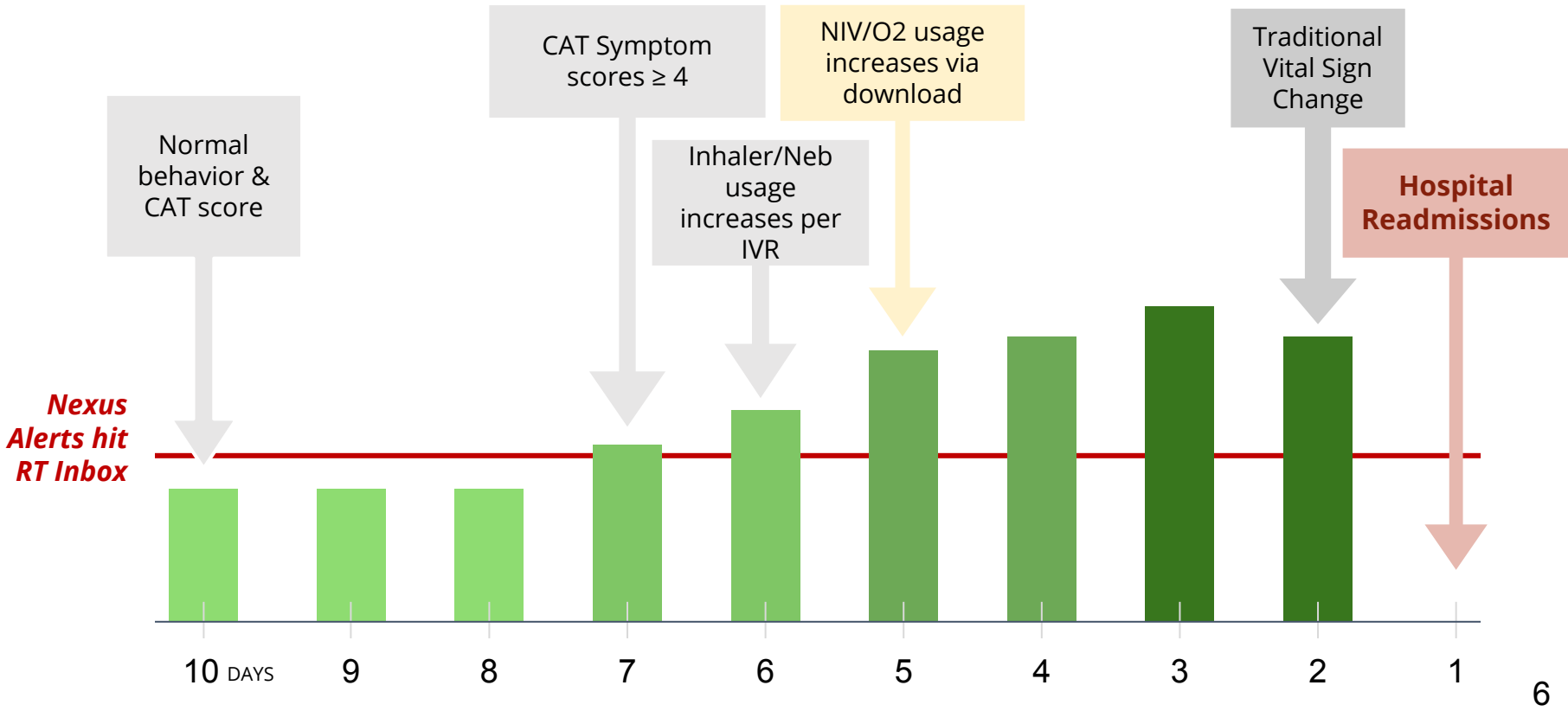
[PRESENT TO MEETING](#)

- Telemed calls logged, Nexus assessments dated, all calls in reports

Continual Patient Touchpoints Directs Interventions



Increasing Touchpoints: Patient Changes Detected Earlier



How Can I Streamline Nexus for a Telemed Patient?

One Time Assessments

- **Willingness**
- **Motivational Goal**
- **Medical History**
- **Med Best Practice**

Ongoing Assessments

- **CAT**
- **Self Mgt Skills**
- **StopBang (optional)**
- **Vent & Airway Mgt, Bronch, or Oxygen**

Follow up Assessments

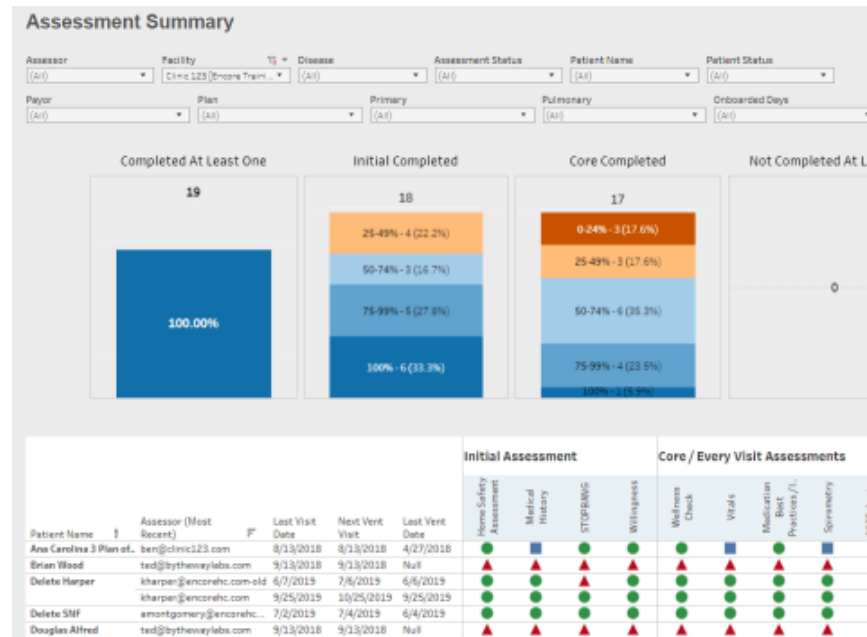
- **Care Follow Up**
- **Patient Status & Progress note**
- **Wellness**



Assessment Summary Tracks Home, Telemed, & IVR Assessment Types

Also includes:

- Global filters for date, onboarded days, location, assessor, status, patient, primary, pulmonary, payor
- Sorted by completed, initial ass't set, core ass't set, last visit, last vent visit, next visit date
- Easy to scan icons across all ass'mts show: open, expired, completed <30 days, completed <12 months. All easy to download into Excel.



Nexus Telemedicine: The Details

- Standalone capability w/o Nexus- limited documentation
- Simple amendment to Nexus Contract – includes BAA, HIPAA
- Encore sets up your access/emails inside Encore G Suite account
- Monthly subscription: able to discontinue or add users
- Each RT user in account is billed at \$200/month
- User has unlimited calls, visit time; no patient fees



Nexus Program: Physician Reporting

Patient

Patient name	Primary Care Physician	Pulmonologist
Pate Maza	Richard Smith	John Jones
Patient Nexus ID	Patient Member ID	Most Recent Hospital Name
2216	123456	UPMC
DOB	Admit/Onboard Date	Days In Nexus program
Jan 01 1941	Sep 20 2019	149
Patient Motivation Goal	To take Grandkids to the movies	

Hospital Admissions

Prior to onboarding

Admissions in past year	Last Admission date	Reason for Visit
NONE	Jan 20 2020	Respiratory

Since onboarding

Hospital admits	Date of last admission	Reason for Visit
None	None	None
Unscheduled visit due to respiratory issues	Last Occurrence Date	Reason
None	None	None

CCPD Gold

Gold Stage (Spirometry)	Initial FEV1% Predicted	Current FEV1% Predicted
3	100	100
Gold Risk Group	0	

CCPD(CAT) Assessment Test

	CAT baseline	CAT current	CAT change
CAT	20.00	14.00	-16.00



Patient reporting tracks ***progress***. This report gives a snapshot of the patient’s status at home.

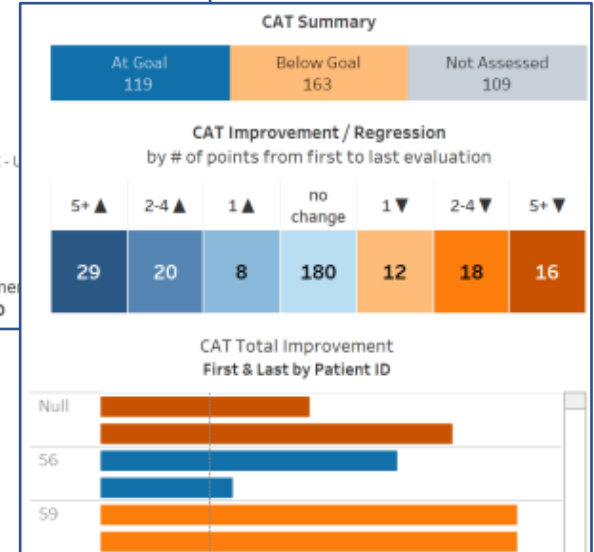
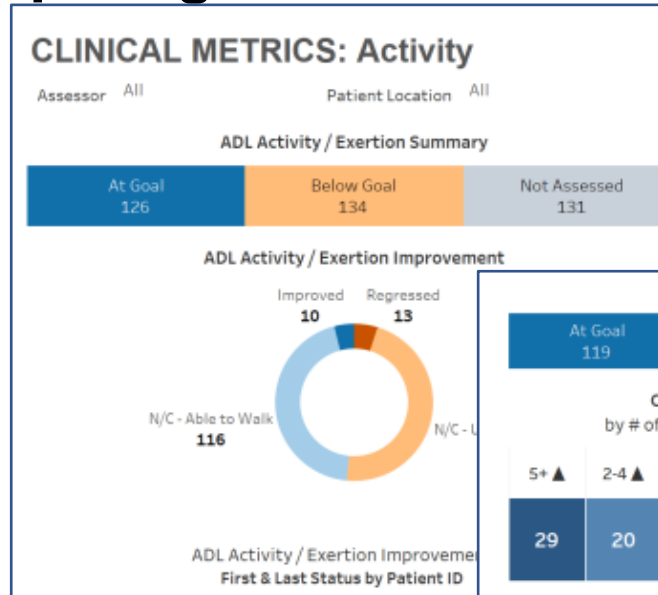
- Onboarding detail
- Admission history & New admissions
- Risk: GOLD staging & grouping, CAT
- Plan of Care Badge progress to date
- Current medications and competency
- Vent settings & equipment status
- Printed or online access to reports

Nexus Program: Population Reporting



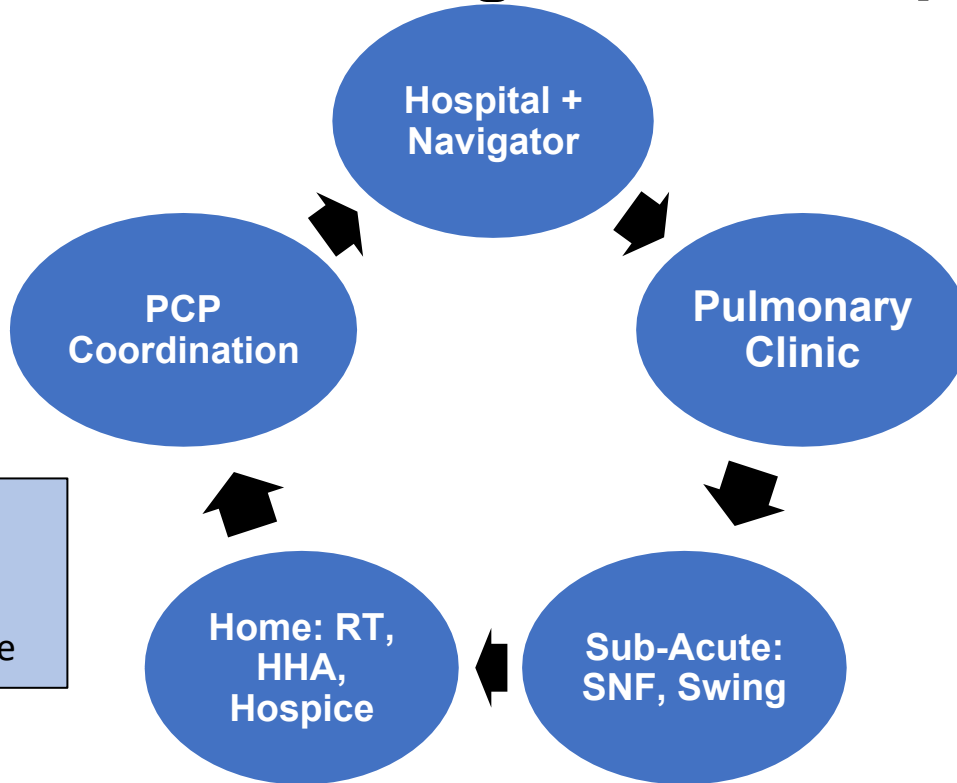
Patient Group reporting tracks **outcomes**. From detailed visits to summary level dashboards

- Organized around Plan of Care
- Risk level & goal accomplishment
- Key performance factors
- RT Productivity & program usage
- Relationships btw Factors
- Readmission & Utilization



Encore Healthcare Nexus Software & Post-Acute Program

Create Strategic Relationships



Nexus expands Pulmonary service line, builds Hospital System market share





encore
HEALTHCARE

