

March 5, 2025

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The Honorable Donald J. Trump  
President of the United States  
The White House  
1600 Pennsylvania Avenue NW  
Washington, D.C. 20500

Dear Mr. President,

I am writing to you on behalf of VGM Group, Inc., and our 3000- plus members across the country. For more than 35 years, VGM Group has been a leader in the post-acute healthcare industry, providing array of service. Our Durable Medical Equipment industry plays a critical role in ensuring that patients receive the necessary medical devices and equipment to maintain their health and well-being, particularly in home-based settings. We commend your administration's efforts to address the complex issues facing our nation, including the prevention of illicit drug use and the protection of American industries. However, we are deeply concerned about the potential impact of tariffs on the availability of vital medical equipment.

The recent and proposed tariffs on goods imported from Canada, Mexico, and China pose a significant threat to the supply of essential medical devices. These tariffs could lead to increased costs and reduced availability of critical equipment, ultimately jeopardizing patient care. Our industry relies heavily on international sources for many of the devices and components needed to provide high-quality care.

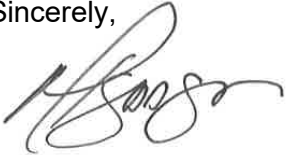
The disruption of these supplies would have a profound impact on our ability to deliver life-saving care. Patients who depend on continuous access to medical devices, such as those with chronic conditions or those recovering from surgery, would be at significant risk. Additionally, the increased costs associated with tariffs could strain the financial resources of healthcare providers, further limiting access to necessary equipment.

We respectfully request that your administration consider granting exemptions for durable medical equipment and related components from the current proposed tariffs. This exemption would help ensure that patients continue to receive the care they need without interruption and that healthcare providers can maintain the highest standards of care.

We appreciate your attention to this critical issue and your continued support for the healthcare industry. We stand ready to work with your administration to find solutions that protect both American industries and the health and well-being of our citizens.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "M. Isaacson", written in a cursive style.

Michael Isaacson  
SVP, Government Relations  
The VGM Group, Inc